



Margen Designs

Furnishing & Maintaining Commercial Interiors

Corporate Capabilities

ABOUT MARGEN DESIGNS

Margen Designs, a Woman-Owned Business, was founded in 2003 to address the needs of the New York College and Healthcare Community by providing focused services in the areas of interior furnishings, cleaning, reupholstery, storage and décor.

WHAT WE DO

Margen Designs is not a general “furniture” dealership. We offer services that are difficult for a health-care facility, College or Commercial Facility to accomplish with current personnel and we work hard to save the facilities money on products, supplies and labor.

Margen Designs specializes in the following areas:

- Contract Furniture and Fixtures
- Upholstery Cleaning of Seating and Panel Systems
- Reupholstery of Existing Furnishings
- Specialized Carpet Cleaning
- Storage and Labor
- Holiday and Event Décor
- Facility Aesthetic Products and Maintenance
- Custom Signage, Banners and Materials (New and Maintaining Existing)
- Wall and Floor Protection
- All Impro Products including Shop Drawings
- Assistance in Design and Layouts
- Specialized Search and Acquisition of Specialty Products

OUR EQUIPMENT AND MATERIALS

It’s important to note that Margen Designs uses equipment specially manufactured for the cleaning of contract woven crypton and vinyl fabrics. We have many years of experience in handling specific fabrics and vinyls. If the wrong chemicals are used in the cleaning process the fabric and vinyl can be ruined instantly and warranties on the seating or panels voided

It’s important to note that Margen Designs uses specialized foams and fabrics in the reupholstery of Institutional furniture. High-Density Foams and moisture barriers are used which withstand the harsh use of Healthcare and College Facilities.

MARGEN DESIGNS PRODUCTS & SERVICES

- Contract Furniture and Fixtures for High-Use Environments
- Contract Fabrics
- Carpet and Tile
- Wallcoverings
- Blinds, Window Treatments and Cubicle Curtains
- Signage and Wayfinding Materials
- Complete Reupholstery and Refinishing Services
- Specialized Upholstery Cleaning of Seating
- Specialized Upholstery Cleaning of Panel Systems
- Furniture and Facility Maintenance
- Specialized Carpet/Spot Cleaning
- Reupholstery of Existing Seating
- Supply of Replacement Covers for Existing Specialized Seating
- Reupholstery of Existing Panel Systems
- Storage and Labor
- Holiday and Event Décor Rental and Installation
- Specialized Elevator and Escalator Track Maintenance and Cleaning
- Outdoor and Indoor Banners and Graphics, Design and Installation
- Murals/Photographic Images, Design and Installation
- Specialized Facility Products: Impro, Clickeze, Enurant, Jointmaster, and all others, Specialized Flash Systems Integration - Security, Alarms, Access Control, Temp Monitoring

Pricing for Above Contained in Attachment A

SPECIALIZED UPHOLSTERY CLEANING

Provide Specialized Upholstery Cleaning Services for Waiting Room Seating, Lobby Seating, Recliners, Task seating, and other seating in Health+Hospitals Healthcare Facilities.

- Seating with Woven Crypton Fabrics shall ONLY be cleaned with cleaners approved and supplied by the manufacturer of the fabric. Only Crypton Care Products may be used to clean fabrics. No unauthorized or general cleaning products may be used to maintain the Woven Crypton Fabric. If unauthorized cleaners are used, fabric warranty will be voided. Is an authorized dealer of Wieland Seating.
- Seating will be hot water extraction with approved extractors and brushes. No “general” equipment is to be used to clean and maintain seating with Woven Crypton or any woven fabrics. Upholstery Cleaning Equipment is to be 115 Volts and 13 Amps and include internal heating system.
- Cleaning of the Wieland Furniture products is to be assisted by the manufacturers representative in the area. Covers must be replaced/taken off as needed and laundered with approved chemicals at a manufacturers approved facility.
- Gum Removal can be completed for an additional charge.
- All wood finishes will be cleaned with approved wood finish cleaners each time furniture is cleaned.
- Seating with Vinyl fabric shall ONLY be cleaned with an approved VINYL Cleaner, rinsed, and treated with an approved Vinyl Restorer after every cleaning. Furniture is NOT to be cleaned with a general cleaner or wipes.
- After cleaning, all fabrics/vinyls must be sprayed with an approved Fabric Disinfectant/Deoderizer manufactured for the cleaning of Crypton Super Fabrics and is effective in killing HIV, HepC and HepB.
- Utilize existing Upholstery Cleaning program developed to track each chair cleaned, date cleaned and products used to clean. Must maintain a list of seating in the hospital facility and be able to produce that upon request.
- Work done after hours or on weekends will be done with no upcharge.

SPECIALIZED PANEL CLEANING

Provide specialized cleaning of Panel Systems in any area which contains fabric panels.

- Panels with fabric to be cleaned with approved cleaners approved by the fabric manufacturers and the manufacturers of the panel systems. Only Crypton Care Products may be used to clean panels. No unauthorized or general cleaning products may be used to maintain the Panel Fabric. If general cleaners are used, fabric will break down and warranty on the product will be voided.
- Panel cleaning will be with special hot water extraction with approved extractors and brushes. No “general” cleaning equipment is to be used to clean and maintain Panels. Other equipment is too harsh and will break down panel interiors and metal frames.
- Metal Frames and Urethane Bases are to be cleaned upon every cleaning and all scuff marks removed.
- Ink removal will be done during each panel cleaning cycle.
- Work done after hours or on weekends will be done with no upcharge.

SPECIALIZED CARPET CLEANING

Provide only specialized Carpet Cleaning Services for high-traffic areas and carpet that cannot be cleaned using “general” equipment used by Housekeeping Services.

- Carpet with special finishes needs to be cleaned with specialized equipment and chemicals. We will provide carpet cleaning services for high-traffic areas and carpet that cannot be cleaned using traditional methods.
- Cleaning will be done with chemicals that have 0 MSDS and leave no residue. Only Crypton Care Products and specially mixed Margen Design Chemicals may be used to clean carpets.
- Cleaning will be done with chemicals that approved by the manufacturer of the carpet and underlayment.
- Cleaning will be done as hot-water extraction with equipment that is specialized to be gentle on the carpet and remove all residual water and chemicals. At least 3 passes will be done on the area including spot removal.
- Work done after hours or on weekends will be done with no upcharge.

REUPHOLSTERY & REFINISHING

Provide Reupholstery and Refinishing Services for Waiting Room Seating, Lobby Seating, Recliners, Task Seating, Exam Tables, Dental Exam Tables, Eye Exam Tables, Dining Seating, Stools, Panels, Cubicle set-ups and any other seating/tables that have damaged fabric or vinyl.

- Reupholstery will be performed on a timely basis.
- Reupholstery will be performed only with high-density fire-retardant foam and inner materials that are approved by the facility.
- Reupholstery will be picked up and returned to the facility at an additional charge. If pick-up or return is performed after hours or on weekends it will be done with no upcharge.
- All fabrics/vinyls used in reupholstery must pass Cal 117 Fire Codes and be over 100,000 Double Rubs.
- Reupholstery of Panel Systems will be done only after hours/weekends and occur at the facility (on-site).
- An authorized dealer/supplier of Wieland/Sauder products and be able to provide Velcro covers for any existing seating. Covers not supplied by the manufacturer void the manufacturers 25 year warranty.

HOLIDAY AND EVENT DÉCOR

Provide Seasonal and Holiday Décor for all Health+Hospitals Facilities and assist in developing a rental and reuse program (already in place) to trade décor between hospitals for aesthetic appeal.

- Products may be purchased or rented. Purchased products are stored in our warehouse for the season, wrapped and boxed to protect from dust and damage. Rental products are stored in our warehouse and themes are picked for the season.
- All Seasonal and Holiday Décor must be purchased from Commercial Décor Manufacturer
- All Seasonal and Holiday Décor must be fire retardant.
- Seasonal décor may be changed out each season, Spring, Summer, Fall and Winter with any special requests by the hospitals in between to be addressed immediately.
- Décor must be placed and removed in a timely manner and by trained design personnel.
- Able to provide rental equipment for any event held by the hospital – includes all rentals, linens, video equipment, sound equipment.
- Refurbishment of existing hospital décor will be performed at our facility.
- Labor performed after hours or on weekends will be done at no additional charge.
- A printed catalog will be provided to show products for each season.

STORAGE

Provide Storage of any products that the Health+Hospitals Facilities need to store for any length of time

- Facility must be approved by HHC Facilities Personnel
- Must have ability to pull stored product in a timely manner for redelivery to said facility and ability to pick up products with notice.
- Product in storage must be wrapped and protected for future use.
- Must be able to provide a listing of stored products upon request.

SPECIALIZED ITEMS AND SERVICES

To provide wayfinding signage, planning and maintenance services and environmental graphic design concepts for use in Health+Hospitals Facilities.

- Interior and Exterior Signage Systems
- Provide wayfinding studies to assist the facilities in implementing a complete facilities signage plan.
- Provide design services for Signage Systems
- Patented modular signage system with changeable inserts to be done easily by facility personnel
- Custom-Designed and In-Stock Signage Systems
- Digital LED Displays and Display Panels
- In-Stock Countertop Signage Displays with interchangeable inserts
- Single and Multiple Message Displays
- Mini Digital Displays
- Easy-Change Frames
- Freestanding Panel Displays
- Freestanding Pole Displays
- Wall-Mounted and Ceiling Hung Signage and Displays
- Poster Displays
- Banner Displays and Signage
- Item Identifier Displays
- Donor Recognition Signage and Graphic Design of Same
- Complete Project Management and Installation Services

MARGEN DESIGNS SERVICES THE FOLLOWING FACILITIES (and many more...)

STONY BROOK UNIVERSITY – Furnishings, Upholstery and Carpet Cleaning, Furniture Maintenance
WESTCHESTER COMMUNITY COLLEGE – Furnishings
MEDGAR EVERS COLLEGE – Furnishings
SUNY MARITIME - Furnishings
LINCOLN HOSPITAL – Reupholstery Services, Furniture Maintenance, Holiday Decorating,
Upholstery Cleaning, Elevator and Escalator Maintenance, Furnishings, Murals, Banners
KINGS COUNTY HOSPITAL – Reupholstery Services, Furniture Maintenance, Holiday Rental
QUEENS HOSPITAL – Reupholstery Services, Furniture Maintenance/Sales, Upholstery Cleaning, Holiday Décor/Rental
WOODHULL HOSPITAL – Reupholstery Services, Furniture Maintenance/Sales
METROPOLITAN HOSPITAL – Reupholstery Services, Furniture Maintenance/Sales, Upholstery Cleaning
BELLEVUE HOSPITAL – Reupholstery Services, Furniture Maintenance/Sales
HARLEM HOSPITAL – Reupholstery Services, Furniture Maintenance/Sales
RENAISSANCE CLINIC - New Furnishings
ELMHURST HOSPITAL – Reupholstery Services, Furniture Maintenance/Sales/Warranty Service/Holiday Rental
POST ACUTE/ELDERWOOD SENIOR CARE – New Furnishings, Lobby, Patient Room and Recliners
JACOBI MEDICAL CENTER – New Furnishings, Lobby, Recliners, Sleep Chairs and Sleep Sofas
NORTH CENTRAL BRONX HOSPITAL – New Furnishings, Waiting Areas, Childrens Furniture, Reupholstery & Furniture Maintenance
YOUNG ADULT INSTITUTE – New Furnishings, Furniture Maintenance, Upholstery & Reupholstery Services
LONG ISLAND STATE VETERANS HOME – New Furnishings, Wardrobe & Bedside Cabinets, Overbed Tables, Waiting, Sleep Chairs
NORTHPORT VA/BROOKLYN VA – New Furnishings, Recliners, Waiting, Hand Rails, Bedside Cabinets, Dining Rooms, Reupholstery
RENAISSANCE HOME HEALTH CARE – Day Rooms, Dining, Activity
DDSO's – STATEN ISLAND/BROOKLYN – New Furnishings
VILLAGE CARE NYC – All new furnishings, Recliners, Waiting Reupholstery, Upholstery & Carpet Cleaning, Patient Seating, Dining
NORTHWELL HOSPITAL SYSTEMS - Facilities Maintenance, Furnishings
NYPD - Furnishings
WINTHROP HOSPITAL - Furnishings, Reupholstery, Upholstery and Carpet Cleaning
DOWNSTATE - Furnishings, Reupholstery, Cleaning
MAIMONIDES HOSPITAL - Furnishings
EAST ORANGE VA - Furnishings